

# Join our team! Now hiring a **Membership Recruiter**

For more than 100 years, Girl Scouts has helped girls develop the skills and confidence they need to succeed in every area of life. From the youngest Girl Scout to our graduating high school seniors, we believe in the power of every girl.



We are looking for a **MEMBERSHIP RECRUITER** who can help us successfully bring in more girls and their families to join the Girl Scout movement. We are on a mission to build girls of courage, confidence, and character who make the world a better place. The right candidate won't just be promoting a program; you will be providing a high-quality, girl-centered, and girl-led experience for tomorrow's leaders and change-makers right in your community.

# **JOB DUTIES**

- Promoting the amazing Girl Scout experience to girls, their parents, other caring adults, and community partner organizations, encouraging them to join, volunteer, and give of their time and resources.
- Working towards a specific girl membership goal to grow the opportunity of Girl Scouting in the communities you are serving.
- Making cold contacts daily through face-to-face interactions, telephone, and email, as well as follow-up with warm leads.
- Recruiting for and working with administrative teams of volunteers to serve Girl Scout families in small community segments.
- Training and support for volunteers during girl and volunteer recruitment.
- · Supporting outreach efforts through girl program, including sampler troops, events, and series.

## JOB OUALIFICATIONS

- Girl Scout experience a plus
- · Passionate about girl leadership
- · Sales/other membership recruitment experience, or a strong desire to learn
- Self-motivated and efficient with strong time-management skills
- Excellent written and oral communication skills, including public presentations
- Experience with Microsoft Office; familiarity with Salesforce a plus
- Ability to work evenings and weekends during peak recruitment seasons
- Access to reliable transportation for daily travel within assigned jurisdiction
- Ability to work primarily on-the-road with minimal time in office during peak recruitment season
- Willingness and availability to work evenings and weekend and flexible hours between 8:00 a.m. to 10:00 p.m. during peak recruitment season



### **COMPENSATION & BENEFITS**

- \$13.00 per hour
- Excellent PTO (3 weeks the first year) and holiday package (includes major holidays and the week between Christmas and New Year's Off)
- 403b
- Life Insurance and Long-term Disability and Dismemberment policies provided by the organization

# ORGANIZATION REQUIREMENTS

- Belief in the mission and purpose of the Girl Scout movement and willingness to subscribe to principles expressed in the Girl Scout Promise and Law
- · Valid driver's license
- Access to reliable transportation and proof of insurance
- Background check

### TO APPLY

Email your cover letter and resume to accounting@girlscouts-gssi.org.

# DIVERSITY, EQUITY, INCLUSION, AND BELONGING (DEIB) STATEMENT:

Girl Scouts of Southwest Indiana fosters belonging and respect for all individuals. We empower all girls, volunteers and staff to fulfill their potential and make the world a better place. Our Girl Scout Promise drives us to provide diverse, equitable and inclusive experiences. We are an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status, or any other characteristic protected by law.

### WE ARE GIRL SCOUTS

Girl Scouts bring their dreams to life and work together to build a better world. Through programs from coast to coast, Girl Scouts of all backgrounds and abilities can be unapologetically themselves as they discover their strengths and rise to meet new challenges—whether they want to climb to the top of a tree or the top of their class, lace up their boots for a hike or advocate for climate justice, or make their first best friends. Backed by trusted adult volunteers, mentors, and millions of alums, Girl Scouts lead the way as they find their voices and make changes that affect the issues most important to them. To learn more, visit girlscouts-gssi.org.