

indiana 2018 Annual & Stewardship Report









A Message from GSSI's Board Chair

Grounded by our mission, traditions, and 100-plus years of preparing girls for a lifetime of leadership, together we've taken bold action to increase awareness of our purpose and relevancy and to ensure our organization continues to evolve to serve new generations of girls and volunteers. We're truly working collaboratively to increase our impact and grow our movement.

No one builds more female leaders than Girl Scouts. This is the legacy of our visionary founder Juliette Gordon Low, who knew the value of every girl, and it is what sets us apart from other youth-serving organizations. Put simply, if we want more female leaders in our country and the world, we need more Girl Scouts. At Girl Scouts, we don't just offer the opportunity to build hard skills like coding or running a business, we tie these skills to leadership



development so that girls also build the confidence, grit, collaborative spirit, and critical-thinking skills that enable them to be successful in any path they choose.

For more than 100 years, we've been creating the leadership pipeline for women, giving girls the opportunities and tools that enable them to create positive change in their families, communities, and around the world.

We are enhancing our girl program by focusing on our commitment to the outdoors, STEM, life skills, and entrepreneurship. And we continue to tell our unique Girl Scout story, highlighting our competitive advantage as the only organization that provides access to thousands of girl-led experiences.

Our program, the caring and supportive volunteers who deliver it, and our powerful and iconic brand define our competitive advantage in a more and more crowded marketplace.

As a movement, we understand that leadership isn't defined by who we are but by what we do. We want to thank you for the work you do - for your continued commitment to Juliette Gordon Low's vision of serving more girls in more ways than ever before. Girls can truly change the world, and we look forward to continuing the great work we do together on behalf of them, their families, volunteers, and Girl Scout staff to shape the leaders of the future - and the future of Girl Scouts.

Yours in Girl Scouting, Suzanne Hunter

Executive Summary $igoplus \ igoplus \ igoplu \ igoplu \ igoplu \ igoplu \ igoplu \ igoplu \ igoplu$

Board of Directors

Members at Large

Suzanne Hunter, Chair	Jack Barner
Susan Longest, 1st Vice Chair	Amy Chan-Hi
Kelly Birkhead, 2nd Vice Chair	Donna Herun
James Loveless, 3rd Vice Chair	• Patricia Jack
Timothy Jones, Treasurer	• Darin Lander
Sheri Brown, Secretary	Rachel Mayes
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Immediate Past Board Chair Susan Longest

CEO

Aimee Stachura

Jamie Wicks Girl Scouts of Southwest Indiana Strategy 2016-2019

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- **1. Reach and serve more girls** from all backgrounds by offering multiple options for participation
- **2.** Increase impact on our community by delivering an enhanced Girl Scout experience that will ensure retention and overall satisfaction
- **3.** Increase the local community's investment in girls through philanthropy by strengthening GSSI's resources and reducing its reliance on the yearly cookie program
- **4.** Operate more effectively internally to better serve our members and other stakeholders

This strategy is grounded in our mission, core purpose, and shared commitment to serving every girl who wants to be a Girl Scout, regardless of means, neighborhood, or family background. The strategy builds on what has worked best for us both nationally and locally and positions us to meet our challenges while staying true to our history and mission, and ultimately, Juliette's vision.

To protect our collective future as a society, we must maintain a strong pipeline of female leaders, and Girl Scouts has a proven record of not only building girls of courage, confidence, and character who make the world a better place, but also of instilling in girls the skills and smarts to be the leaders of tomorrow. It's no coincidence that the majority of female U.S. astronauts, female tech leaders, and female U.S. senators, as well as half of female U.S. small business owners were all Girl Scouts.

Executive Summary Continued

The Girl Scout Impact Study finds that Girl Scouts shine above their non-Girl Scout peers in leadership, academics, career aspirations, and hope for the future. The Girl Scout Research Institute found that Girl Scouts are more likely than non-Girl Scouts to:

- Have a strong sense of self
- Have positive values
- Seek challenges and learn from set backs
- Exhibit community problem-solving skills
- Develop and maintain healthy relations

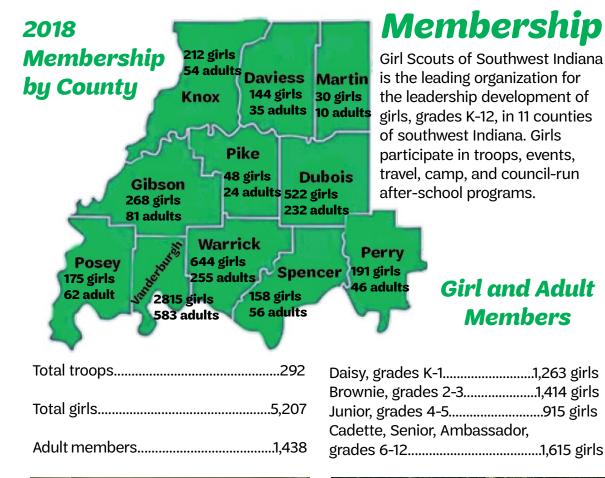
Likewise, Girl Scouts are more likely than non-Girl Scouts to participate in healthy activities, volunteer in their communities, seek outdoor experience, explore STEM subjects, value financial literacy, work collaboratively, and see themselves as leaders and decision-makers.

Looking ahead, it's imperative for the future of GSSI that we remain a visionary organization that embraces possibility-thinking as a key principal.

Our wealth of assets:

- Brand
- People our volunteer network, which exceeds 1,500 individuals and our council and national staff – all of whom are passionate about bringing our powerful mission to life
- Iconic Girl Scout Cookie Program
- Council property (Camp Koch) that boasts 500 acres of beautiful woodland along the Ohio River
- Programming and digital reach
- Alumnae

Every day we are giving girls the tools they need to empower themselves and we will continue to bring girls experiences that no other youth-serving organization can match. Through these experiences, girls will gain the hard and transferable skills they need to become go-getters, innovators, risk-takers, and leaders and practice a lifetime of everyday leadership – the type of leadership that makes our communities, workplaces, and world a better place.





Girl Scouts participated in hands-on STEAM activities planned and facilitated by Vincennes University and Alcoa Warrick Operations.



Girls from Southwest Warrick's Day Camp get ready to "Unleash Strong!"

STEM & Programs 🔶 🔶 🔶





291 girls and **161 adults** attended GSSI's Unleash Strong Event on September 22, hosted at Tri State Aero.

A total of **93 girls** attended spring STEM events at Vincennes University & University of Southern Indiana.

Programs center around the Girl Scout Leadership Experience, which enables girls to discover, connect, and take action. This year, GSSI served thousands of girls through council events and travel opportunities.

In July, Girl Scouts launched our largest programming rollout in almost a decade. The new content is aligned to our five national program outcomes, delivering on our continued commitment to the outdoors and our Movement strategy objectives to reach more girls and have a higher impact through consistent, high-quality, outcome-driven girl programming.

The programming brings Girls Scouts even more opportunities to learn skills and carry out Take Action projects that give them the experiences they need to succeed in life. The new program content includes several simplified Journeys and 23 badges in STEM and the outdoors. Girl Scouts can design robots and racecars, go on environmentally-conscious camping trips, create algorithms, collect data in the great outdoors, try their hand at engineering, and much more.

The Outdoors 🗣 🗣 🗣 🗣 🗣

Renewing & Revitalizing Our Commitment to the Oudoors

A total of **531 girls** got to experience outdoor adventures and bonding activities at **13 camps** during the summer of 2018. Girl Scouts continue to renew our commitment to getting more girls outside in fun, engaging ways that help them build valuable skills and an appreciation for the natural world.

Camp Koch Resident Camp

• **173 girls** participated in GSSI's Summer Resident Camp and Troop Camporee. Sessions offered included Brownie Magic, Camper Sampler, Camp Koch Challenge, and Koch Adventure Team!

Service Unit Day and Twilight Camps

• **358 girls** attended the Service Unit Summer Camps hosted in Spencer, Dubois, Knox, Southwest Warrick, North Warrick, Pike, Vanderburgh, and Posey Counties.





An intrepid Girl Scout rappels her way down one of the many gorgeous cliffs at Camp Koch.



These tie dye-clad explorers from the North Warrick Service Unit lean in close for a demonstration on building a campfire.

Life Skills • • • • • Troops Take Action!

The Girl Scout Leadership Experience challenges girls to discover, connect, and most importantly, take action to make the world a better place. Each year, thousands of Girl Scouts execute projects such as collecting food or other supplies for shelters, making fidget blankets for dementia patients, painting murals, helping animal shelters, making cards for hospital patients, and much more. Here are just a few of the many amazing Take Action Projects completed by GSSI girls this year.



When the East Gibson Food Bank was low on food, the girls in Troop 189 stepped up and rose to the challenge to help fill it's cupboards!

The troop collected 481 items to donate to the food bank at the "Fill the Cruiser" event.

• **Troop 190** researched prominent and influential women from around the world to find out how they inspired others. Then they made posters about these women and presented to younger Girl Scouts!

• **Troop 639** really enjoyed their take action project from *A World of Girls*. The girls collected toys and clothing for Ark Crisis Center and were able to give back to the children and families in need. It was impactful for the girls to be able to see that they can make a difference in the lives of others and see outside of their socio-economic group.

• **Troop 484** planted a flower garden at their school for all to enjoy to go with their *It's Your Planet* Journey!

• **Troop 670** created Chemo Care packages for cancer patients at Memorial Hospital. Girls collected various items from friends and family and their favorite part was delivering the bags to the cancer center.

Each year, Girl Scouts take part in the largest girl-led business in the world - the Girl Scout Cookie Program. The Cookie Program, recognized as the most powerful financial literacy program for girls, gives millions of future business women their first formal lessons in five essential business skills. The Cookie Program is the most popular program offered by Girl Scouts. 57 percent of Girl Scout alumnae in the business world say the Girl Scout Cookie Program was a key factor in the development of their skills today!

In 2018:

•GSSI girls sold **378,000 packages** of cookies. •The average number of **packages sold per girl** was **170**.

The top individual seller sold 1,859 packages.
The average number of packages sold per troop was 1,446

Average troop proceeds were \$560 per troop.



1st place winners of the Bling Your Booth Contest



2nd place winners of the 3rd place winners of the Bling Your Booth Contest Bling Your Booth Contest

For over 100 years, Girl Scouts has used cookie earnings to build everyday leaders who positively affect our world. And there's no doubt -- society today is better because of all the girls who have taken part in the Girl Scout Cookie Program!

Top Individual Seller: Maddie Lueken



Maddie Lueken sold 1,859 packages in 2018 and earned the hour long elephant encounter at Wilstem.

5 Skills

Goal setting Decision making Money management People skills Business ethics





Our Girl Scout Leadership Experience is a one-of-a-kind leadership development program for girls, with proven results. It is based on time-tested methods and research-backed programming that help girls take the lead—in their

own lives and in the world. If we truly want to make the world a better place, we need to make sure that every girl has a chance. That means ALL girls, from every zip code—regardless of their economic status. After all, it's part of the Girl Scout mission!

To empower every girl, we need to serve families of diverse socioeconomic backgrounds in southwest Indiana. That's why we offer various in-school, after-school, and community staff-led



programs. By working to eliminate barriers to participation, we're striving to ensure that Girl Scouts is for every girl.

Outreach Program

GSSI's outreach program annually serves more than 2,000 girls, providing direct access to the Girl Scout Leadership Experience. The program focuses on STEM (science, technology, engineering and math), health, and financial literacy. Girls also learn interpersonal and life skills, such as communication, online safety, and anti-bullying. Through corporate and grant-funded initiatives, GSSI was able to provide **over \$61,000 in assistance to girls in need**.

Scoutership Program (Financial Assistance for membership, uniforms, program curriculum, etc.) Scoutership funds are made available through the generosity of the McKinney Fund, the Duncan Estate, and Girl Scouts of Southwest Indiana. A total of 456 girls and 47 adults were served through GSSI's Scoutership Program in 2017-2018, totaling **over \$6,669 in assistance**.

Campership Program (Financial assistance for resident and day camp fees) A total of 28 girls were served through GSSI's Campership Program in 2017-2018, totaling **over \$1,040 in assistance**.

The Gold Award Advantage 🗣 🗣 🗣

Girls who pursue their Gold Award transform an idea and vision for change into an actionable plan with measureable, sustainable, and far-reaching results. Over the years, Gold Award projects have tackled a broad spectrum of important local and global issues.

This year GSSI's Gold Award Girl Scouts fed over 715 local families through a recycled greenhouse, increased personal development and mental health benefits for memory care patients, raised awareness for abused animals, promoted healthy life choices, supplied dental hygiene products and education to children in Haiti, and created new ways for families to cope through cancer. And in the process, they've had a remarkable and long-lasting effect on their communities and our world.

GSSI celebrated its 2018 Gold Award Girl Scouts' achievements and impact at:

• 2018 Women of Distinction Luncheon on Friday, March 14 where 200 guests came to honor female leadership in the community.

• 2018 Girl Awards Dinner on April 20. The event put GSSI's girl leaders center stage, showcasing GSSI's highest awardees – Gold, Silver, and Bronze – and its top cookie entrepreneurs.

• 2018 Deaconess Women's Classic for Health honored GSSI's Gold Award Girl Scout, Isabelle Kyle, as the 2018 Pam Rausch Spirit Award recipient for her Smile Books project.

• The American Legion honored two GSSI Gold Award Girl Scouts, Maddie Lueken and Katelyn Sander, with scholarships from the local and state level.



Katelyn Sander with her HOPE garden that has provided food for over 700 families in our community.



Lindsey Field with donations of dental supplies she collected from all 50 states and delivered to Haiti!



Isabelle Kyle with her Smile book she created for kids to cope with family members with cancer.



Bottom Right: Katherine Blandford with the residents of Mt. Vernon Nursing and Rehab Center where she built a sensory garden.

Highest Awards • • • • • •

Our Highest Award, the Gold Award

The Gold Award is the most prestigious honor a Girl Scout can earn. It acknowledges the strength behind each recipient's dedication to empowering and bettering herself as well as making the world a better place for others.

Research shows that Gold Award Girl Scouts are more likely than their non-Girl Scout peers to see themselves as leaders and to have had leadership experience in volunteer activities, school, their communities, and politics. From elected officials to NASA engineers, business leaders, writers, artists, and athletes – wherever you have found female leaders, you will find Gold Award Girl Scouts!

Gold Award Recipients

Katherine Blanford Shelby Braselton Lindsey Field Kendall Jacobs Isabelle Kyle Maddie Lueken Brianna Rahman Katelyn Sander Anna Wagner

Silver Award Recipients

Jaylynn Allen Sierra Berry Bree Birk Caroline Bossman Baylee Claycomb Mackenzie Conley Jevin Downen Haylee Gengelbach Myranda Harper Cora Kirsch Kenzie Knepp

629 Daviess	Kellie Lamber
318 East River	Makayla Lind
629 Daviess	Summer Loth
62 North Central	Caitlin Mann
318 East River	Abigail Maser
629 Daviess	Molly Maxedo
127 Posey	Rachelle Park
127 Posey	Jazmynn Sell
629 Daviess	Zahara Talber
62 North Central	Courtney Vitt
629 Daviess	Sydney Wood

ellie Lambert 495 North Central akavla Lindsev 62 North Central ummer Lothamer 318 East River 495 North Central pigail Maserejian 680 North Central ollv Maxedon 62 North Central achelle Parker 62 North Central zmynn Sells 629 Daviess ahara Talbert 629 Daviess ourtney Vittitow 119 North Dubois 680 North Central /dnev Woodard

Highest Awards Continued 🗣 🗣 🗣

Bronze Award Recipients

Audrey Bauer 503 Perrv Kennedy Bauer 503 Perrv Jacie Bedwell 58 Gibson Ragan Bell 173 Posev Sadie Bratcher 503 Perry Abigaile Burns 290 Gibson Grace Cassidy 108 North Dubois Haley Collins 108 North Dubois Mesa Compton 398 North Central Allie Cook 173 Posev Camryn Cowden 196 SWW **Kylene Danzer** 108 North Dubois Maggie Davis 503 Perry Madalyn Davis 58 Gibson Macy Downey 190 SWW Brooklyn Duncan 173 Posev Presley Dunkel 58 Gibson McKenna English 398 North Central Madeline Freeman 190 SWW Camber Gebhard 196 SWW **Destin Gentry** 83 Posev Abigal Green 398 North Central Colette Hall 196 SWW Tori Henderson 503 Perrv 437 Gibson Averi Hewitt Jaclyn Hohne 190 SWW Emma Holliden 503 Perry Nora Hysell 196 SWW Katy Hysell 196 SWW Kelsie Ingler 398 North Central Eliana Kaufmann 108 North Dubois 296 Pike Grace Kays 398 North Central Margaret Kicklighter Caroline Kieffner 108 North Dubois Elle King 190 SWW Alyssa Kleaving 503 Perrv Callie Knapp 196 SWW Meredith Knies 108 North Dubois Ava Kreilein 503 Perrv Shawnee Lamar 173 Posev Alvssa Lightner 398 North Central Annie Lucas 58 Gibson

Caroline Lynch 196 SWW Isabella Mackiewicz John H. Castle SWW IRM Zoey Maikranz 437 Gibson Madison Malone 108 North Dubois Kinsey Mann 398 North Central Ashlee Maurer 398 North Central Kassie Mayes 173 Posev Ivory McCandless 58 Gibson Ella Miller 503 Perrv Alexandria Murphy 398 North Central Hailev Naas 398 North Central Kaitlyn Oakley 173 Posey Raile Page 108 North Dubois Lily Regan 190 SWW Jillian Rogers 173 Posev Anna Satterly 296 Pike Lexi Schaefer 503 Perrv **Kaylee Schmitt** 108 North Dubois **Rylee Schmuck** 83 Posev Brandi Schu 83 Posey Ivla Scott 190 SWW Rachel Shade 437 Gibson Mallory Simoneaux 190 SWW Lilv Sizemore 83 Posev Ella Skinner 190 SWW Charlotte Smith 173 Posev Gabrielle Smitha 437 Gibson Crvilla Sommer 503 Perrv **Ravcee Stallings** 83 Posev Lilah Strauser 190 SWW 58 Gibson Mya Straw 58 Gibson Alvssa Terrv Mia Treado 398 North Central 437 Gibson Makenna Turner Trista Vanhoosier 503 Perrv 173 Posev Jazalyn Ward Kendall Wassmer 83 Posey **Ethiny White** 190 SWW Madelyn Winekauf 190 SWW Athea Woods 503 Perrv Lila Yaeger 190 SWW

Enhancing the Volunteer Experience

Better prepared volunteers make happier volunteers, which is why GSSI offers many resources for volunteers to learn at their convenience. Classes include:

> Girl Scouting 101 Job Briefing **Highest Awards Basic Outdoor Skills**

On the Go **Troop Camp Training** First Aid and CPR **Event Planning**





Girl Scouts attended the Annual Meeting as well; here they are gathered proudly in front of the flags!

Award Recipients pose at the 2018 Annual Meeting.



Part of our breakthrough Customer Engagement Initiative (CEI), the Volunteer Toolkit (VTK) has simplified the process of signing up as a volunteer and managing a troop, and it provides program content, training aids, and other supportive tools that all volunteers need to be able to deliver a consistent, high-quality experience for the girls they serve. 53% of troops were using the VTK in 2017-2018.

Volunteers can access the information and resources they need through their personal computers or mobile devices and stay better connected to troop leaders and parents. The VTK has made forming and maintaining a troop easier than ever before, which means leaders have more time to focus on ensuring their girls receive the best Girl Scout experience possible. Moreover, we are making the GSLE easier to access and use on the VTK, with sample badges and Journey years focusing on the four pillars of our program that we know girls benefit from most, especially in a girl-only environment.



Types of Volunteer Awards from GSSI

- Behind the Scenes
- **Rising Star**
- Shining Star
- Innovator
- Susan M. Longest Award

Enhancing the Volunteer Experience Continued • • • •

GSSI Adult Award Recipients for 2018







Shining Star

Kelly Birkhead Stephanie Day Stephanie Grierson Angela Schneider **Renee Kast** Sarah Appel

Amanda Batts

Vicky Berneking

Suzanne Hunter

Janelle Holliden

Alyssa Miller

Janelle Schmitt Melissa Goff Angela Paul

> Susan N Longest endership iver

Susan M. Longest

Betsy Cave Dawn Crowley Alesia Flint David Hollinden Terri Holliden David Longest

Behind the

Scenes

Sandy Maier **Tracy Morrow** Kathy Peckenpaugh Vicky Berneking Kelly Birkhead Cathy Claridge Juanita Little Kathy Fuchs Dawn Crowley Scott Zoll

April Wininger Nicole Clemenson Lana Brothers Shalin Brown Lindsev Cater Jillian Monks/Carty Sheila Kilgore Hollie Miller Lisa Redmon Rachel Beier Stannye Hausenour

Rising Star

Chelsey Carlisle

Nicole Clemensen

Dawn Montgomery

Shelly Mousseau

Jacqueline Roos

Annie Simmons

Stephanie Walsh

How Girl Scouts Show Their Pride

Girl Scout Merchandise: A Look at the GSSI Council Shop



GSSI's Retail Shop, Katie's Korner, has continued to support the delivery of our mission through selling products that enhance the Girl Scout brand and strengthen our ability to invest in girls. Throughout the year, the shop grossed over \$31,000 in revenue.

Through a new revenue share arrangement with GSUSA for transactions on the ecommerce site, GSUSA returned \$4,278 to GSSI over the year.

We are proud of the strides we are making in our Made in America initiative – the "reshoring" of Girl Scout products in the United States. The process continues to bring official Girl Scout products back

to U.S. manufacturing, supporting jobs in America and reducing our carbon footprint as we look to build a business model that considers sustainability.







Raising More Money for Gires

GSSI is dedicated to providing girls with the resources they need to discover the power they hold as a G.I.R.L. We have explored and tapped into other revenue streams to ensure that girls' access to amazing Girl Scout experiences aren't solely reliant on a self-funding model of program delivery.

The Gold Award Girl Scouts of 2018 celebrate sisterhood at the Women of Distinction Luncheon.



Women of Distinction Luncheon

is Girl Scouts of Southwest Indiana's signature event, honoring outstanding female leaders for their accomplishments, community stewardship, and commitment to making a positive difference. That includes GSSI's 2018 Gold Award Girl Scouts! The proceeds from the event went to the Girl Scout leadership program.





A strong supporter of female empowerment in our community, this golfer takes a swing.

Man Enough to be a Girl Scout

is a fun way men and women can show support for the girls in our community as they strive to become women of courage, confidence, and character, who make the world a better place. This four-person scramble also includes top golfer prizes, free giveaways, and lunch.



Tough Cookie Mud Run is a 5k trek through the rugged woodland and steep hills of Girl Scouts of Southwest Indiana's resident camp facility, Camp Koch, in Cannelton, Indiana. Participants faced natural and man-made obstacles, including crawling through muddy pits, taking an arctic dip, scaling a 15-foot warped wall, taking aim at archery, and leaping over fire.



Raising More Money for Girls Continued • • • • • •

The Juliette Gordon Low Society of planned giving donors celebrates the girls of the future and ensures their opportunity to be Girl Scouts. Together, Juliette Gordon Low Society members will empower future generations of girls to reach their full potential and build a better world.

During the 2018 Fiscal Year GSSI accepted two Movement-wide planned gift challenges to increase our planned giving program. In order to complete the challenges GSSI was to acquire a total of four (4) new planned gifts. GSSI met both challenges, the Dianne Belk and Lawrence Calder Girl Scout Movement-wide Planned Giving Challenge, along with the Erik and Eva Andersen Girl Scout Movement-wide Planned Giving Challenge. GSSI acquired nine (9) new Juliette Gordon Low Society members during the 2018 Fiscal Year (including the two challenge gifts).

Girl Scouts of Southwest Indiana Juliette Gordon Low Society Members

Erik & Eva Andersen Girl Scout Movement-wide Challenge Planned Gift* Carol A. and Bruce H. Baker Dianne Belk and Lawrence Calder Girl Scout Movement-wide Challenge Planned Gift* Kelly Birkhead* Dr. Marie A. Bussing W.C. Bussing, III Nancy Byrd Janice K. Davies Donna Decker*

Sharon Gillen Nancy Habig Susan C. Huck Suzanne Hunter* Susan M. Longest* **Cassie Major*** Valerie and Jim McKinney Barb Jones Moore Karen Selby* Aimee Stachura* **Bettye Statham**

Alcoa Warrick Operations -STEM and Environmental Programming Altrusa International -STEM Programming Atlas Vanlines -Title I Afterschool Programming EVSC -Title I Afterschool Programming Girl Scouts of the USA -

Destinations Travel Girl Scouts of the USA & NASA -Space Science Pilot Programming

Martin County Community Foundation - Scouterships Matrix Design Group -STEM Programming **OneMain Financial -** Realitytopolis Toyota Motor Manufacturing, Indiana - Summer Outreach Programming **United Way of Daviess County -Girl Scout Leadership Experience United Way of Gibson County -**Girl Scout Leadership Experience United Way of Knox County -

Girl Scout Leadership Experience

United Way of Perry County -Girl Scout Leadership Experience United Way of Pike County -Girl Scout Leadership Experience and Volunteer Training **United Way of Southwestern** Indiana -Title I Afterschool Programming Walmart -**Girl Scout Leadership Experience** YMCA of Southwestern Indiana -

Title I Afterschool Programming

Cookie Program......\$913,656 (66%) Gifts from donors......\$121,506 (9%) Other.....\$305,303 (22%) (interest, fees, grants, sale of supplies) United Way.....\$34,091 (2%) (allocations and designations) Increase in trusts.....\$3.993 (0%) Total.....\$1,378,549

2018 Income

Direct Service	\$1,084,848 (84%)
(to girls and adults)	
Support Service	\$90,847 (7%)
Fund Development	\$123,228 (9%)
Total	\$1,298,923
Financial assistance t	o girls
Scouterships, etc	\$70,904 (96%)
Cookie Dough	, , ,
• •	\$2,575 (4%)

Strategic Partnerships

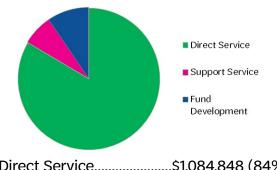
Stewardship Report 🔶 🔶

Cookie Program Gifts from Donors

Other

United Way

Increase in Trusts



2018 Expenditures

*Members added in 2018 Fiscal Year

Girl Scout Mission Statement

Girl Scouting builds girls of courage, confidence, and character, who make the world a better place.

Girl Scouts of Southwest Indiana

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